

Jonathan Chau

jonchau@umich.edu | (516) 309-3193 | [linkedin.com/in/jonathanchau2](https://www.linkedin.com/in/jonathanchau2) | Jericho, NY

EDUCATION

University of Michigan

Bachelor of Arts in Economics | GPA: 3.79/4.00

Ann Arbor, MI

Expected May 2029

EXPERIENCE

CreADE

Aug. 2026 – Present

Business Development Associate

Ann Arbor, MI

- Drive brand partnerships and retail outreach for an early-stage Michigan creatine-wellness startup, pitching to gym owners and retail decision-makers in client-facing meetings to build distribution across the New York and Michigan markets
- Build and manage a pipeline of 40+ prospective retail and wholesale partners, delivering in-person product pitches and structured, multi-touch follow-up designed to convert sampling into recurring orders and long-term partnership agreements

Forturum – CEE-Focused ETA Vehicle

Jul. 2026 – Aug. 2026

Private Equity Intern

Remote – Poland

- Delivered 74 owner-direct acquisition leads for a Polish physiotherapy roll-up, screening 400+ companies against a buy box weighting revenue scale, EBITDA margin, city tier, owner age, and ownership structure via the KRS court register
- Built the bottom-up market-sizing model anchoring a sector investment memorandum, revising an inherited EUR 80-200M top-down estimate down to a defensible EUR 40M core niche and corroborating it against a scaled UK precedent
- Replaced manual per-company desk research with Python scraping scripts pulling registry filings, financials, and ownership data across the target universe, collapsing hours of work per name into a single command run from the deal lead's terminal

Miu & Company

Jun. 2026 – Aug. 2026

Accounting Intern

New York, NY

- Prepared and organized supporting documentation for 40+ individual, S-corporation, and partnership tax returns, reconciling source records and flagging discrepancies for the preparer ahead of the September and October filing extension deadlines
- Supported day-to-day bookkeeping and prepared client financial statements, including profit-and-loss and balance sheets, maintaining general ledgers and reconciling accounts to keep client records accurate, organized, and audit-ready
- Registered 10+ clients for state sales-tax certificates and processed business formation and dissolution filings with New York State, preparing and coordinating time-sensitive documentation and correspondence with the relevant regulatory agencies

Jimmy Crystal New York

Jun. 2024 – Jul. 2024

Finance Intern

New York, NY

- Built and maintained the Excel trackers monitoring account activity across the firm's client base, standardizing how monthly revenue and receivables data were recorded and cutting the lookup time the finance team spent reconciling at close
- Created the monthly and annual revenue and performance charts used in the manager's client meetings, translating raw transaction data into visuals that framed account-review, renewal, and pricing discussions with the firm's largest accounts
- Consolidated client financial records and supporting schedules into one maintained dataset, standardizing account naming and formatting so revenue and receivables could feed monthly reporting without the manual rework each close required

LEADERSHIP

Michigan Healthcare Business Club

Jan. 2026 – Present

Finance Chair | Consulting Analyst

Ann Arbor, MI

- Secured \$19K in corporate sponsorships by drafting and delivering sponsorship packets and one-page credibility memoranda to prospective donors, sponsors, and investors, funding the prize pools for the club's flagship pitch and case competitions
- Oversee financial planning, budgeting, and fund allocation for a 50+ member organization, tracking the sponsorship pipeline, managing sponsor deliverables, and administering competition prize disbursements across the academic year
- Analyzed 80+ biotech and pharmaceutical firms using a weighted Excel scoring model for a life-sciences recruiting client, delivering prioritized target recommendations that informed hiring strategy and directly helped generate new client leads

Blood Cancer United

Jan. 2024 – Mar. 2024

Student Visionaries of the Year Candidate

Melville, NY

- Led a 24-person team to raise \$46,025 in 7 weeks against a \$20,000 goal, hitting 230% of target by assigning individual weekly dollar quotas, reviewing pipelines in weekly check-ins, and pairing new fundraisers with members ahead of pace
- Moved the team off cold email and onto referral sourcing after measuring near 10% response on cold outreach against roughly 80% on warm introductions, routing the majority of the campaign dollars through introduced contacts instead
- Closed 6 corporate sponsorships spanning a national rental brand and Long Island family businesses, delivering \$25K+ of the total and making corporate giving the largest funding source in a campaign otherwise built on small individual gifts

PROJECTS, SKILLS & INTERESTS

Projects: Yost Facilities Dashboard (Technical Analyst) — developer of a client-facing KPI dashboard adopted for daily use, unifying operational metrics across locations into one real-time interface; Chau CRM — designed and deployed a full-stack CRM (JavaScript, REST APIs, SQL) with analytics dashboards and LLM-powered automation for lead and KPI tracking

Skills: Microsoft Office (Excel, PowerPoint, Word, Outlook), Python, SQL, JavaScript, bottom-up market sizing, buy-side due diligence, corporate registry research (KRS, EMIS); exposure to valuation methods (DCF, LBO, comps, precedent transactions)

Interests: Competitive Badminton (4x Long Island Champion), Knicks Fan, Crabbing, Fishing, Symphonic Performance